



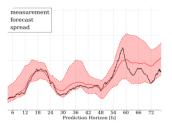
About energy & meteo systems

Company



- Owner-managed since its founding in 2004
- Located in Oldenburg, Germany
- 90 employees (software developers, physicists, meteorologists)

Services



- Accurate power forecasts for solar, wind, demand, grid congestions
- Market-leading Virtual Power Plant (SaaS)
- Consultancy and R&D

Users



- Transmission, Distribution and Independent System Operators
- Energy trading companies
- Plant operators (IPPs, utilities etc.)



Diverse Customer Base. A Selection.

TSOs/ISOs

















Energy generators/traders



















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International business activities

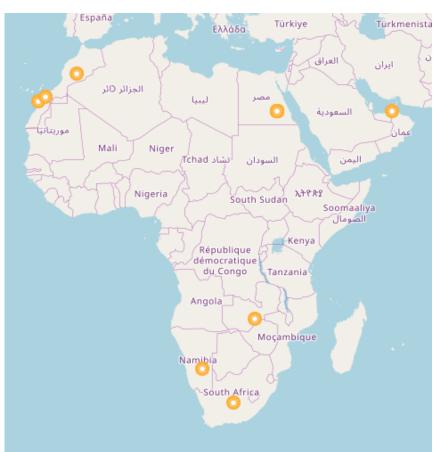


Currently forecasted:

- 280 GW of wind power
- 130 GW of solar power



Forecasting activities in Africa



Customer	Sterling & Wilson
Countries	Egypt, Marocco, Namibia, Zambia, South Africa
Service	Solar power forecasts
Scope	11 solar parks
Capacity	632 MW



Forecasting activities in Africa



Customer	STEG
Country	Tunisia
Service	Wind power forecasts
Scope	3 wind parks
Capacity	243 MW



Key technologies for renewable energy integration

Challenges arising from decentralized variable energy production

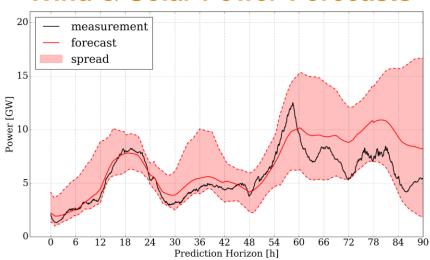
- you need to know the current production of your solar and wind plants
- you need to know the future production schedule
- you need to control your assets as far as possible

Our solution:

Virtual Power Plant



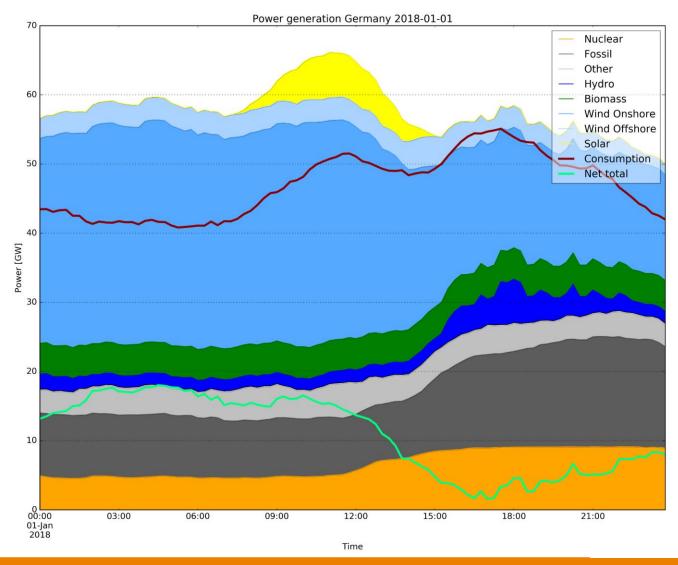
Wind & Solar Power Forecasts



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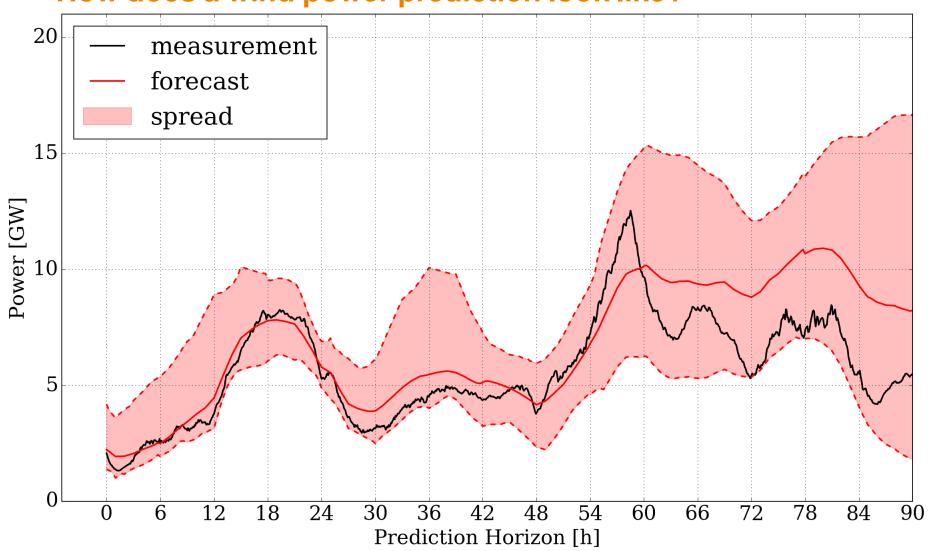


New Year's Eve: very high share of RE in Germany



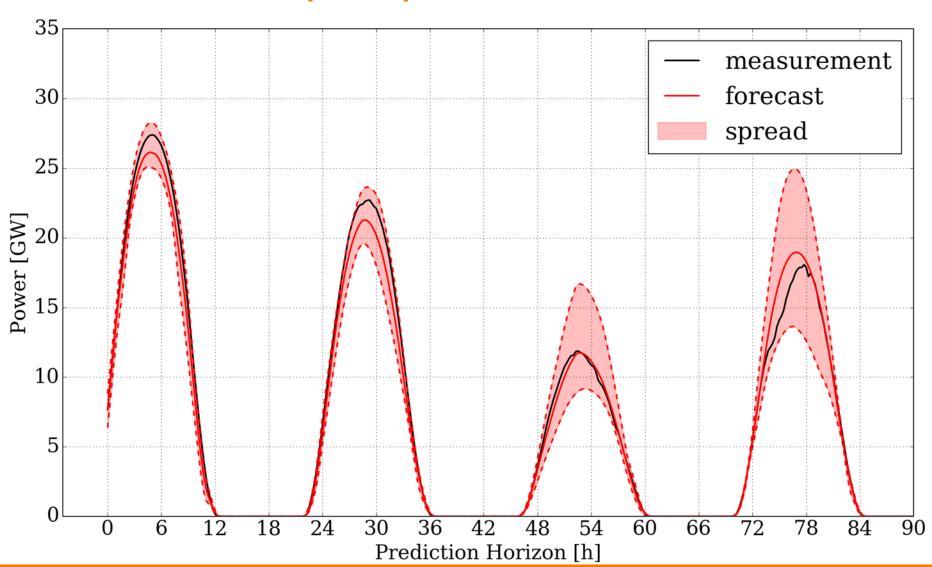


How does a wind power prediction look like?



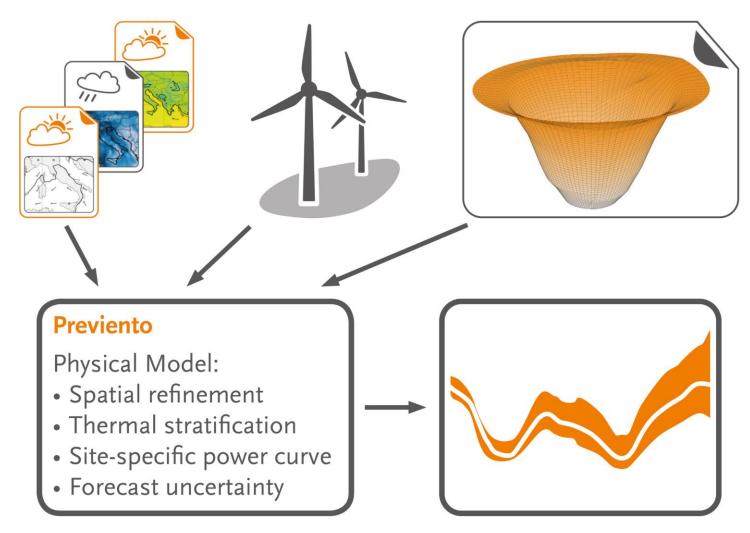


How does a solar power prediction look like?



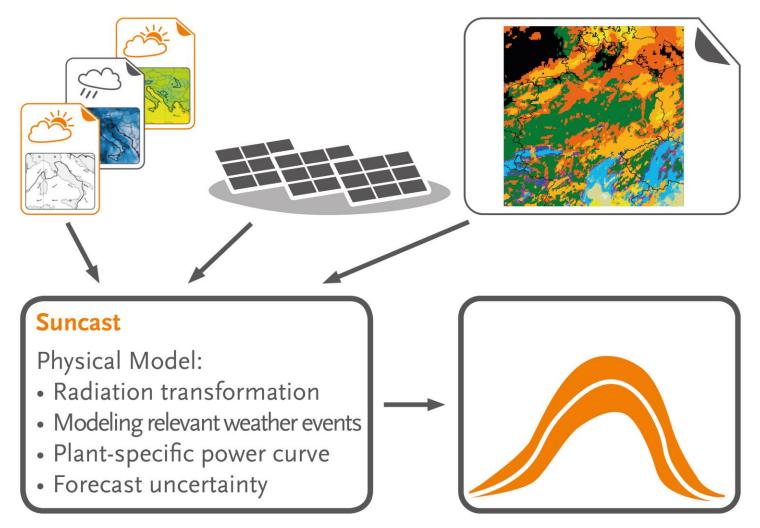


Previento wind power forecasting system



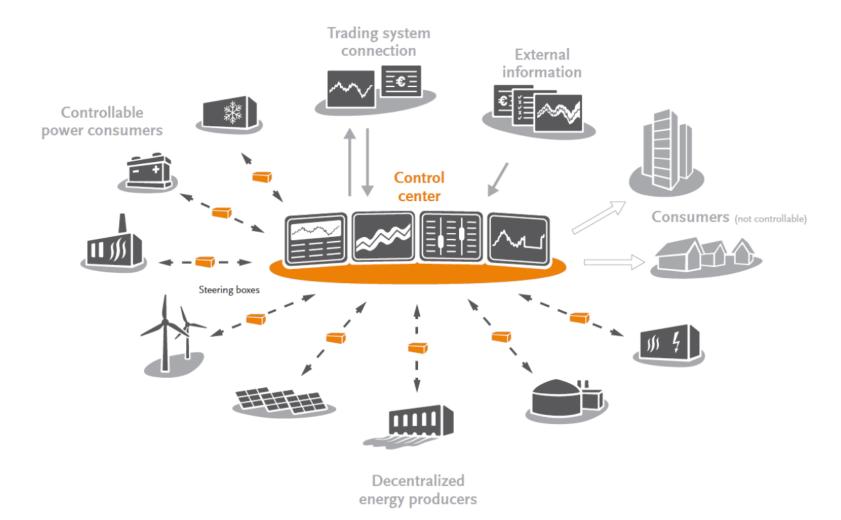


Suncast solar power forecasting system





VPP as control center for distributed generation and load

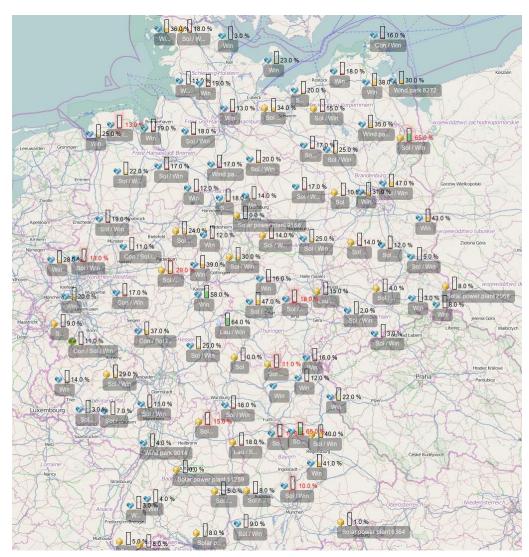






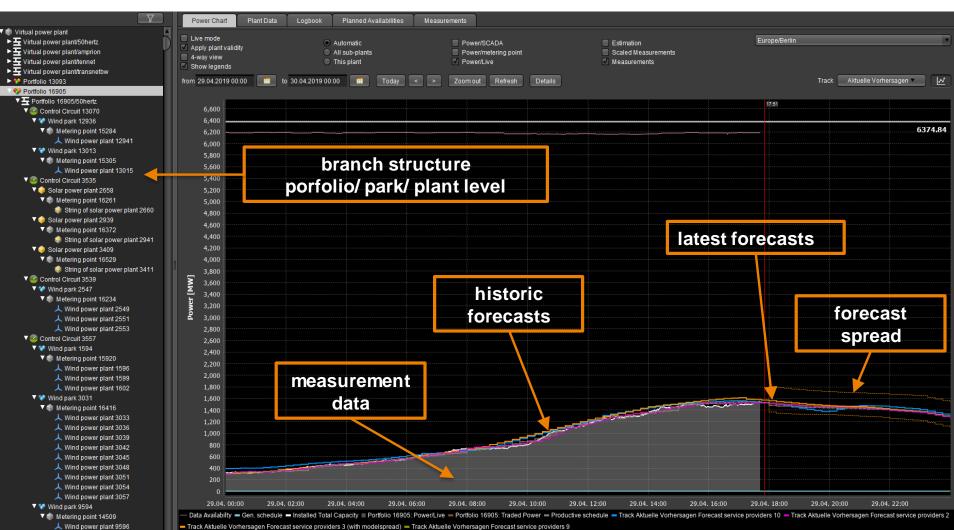
Monitoring of decentralized units:

Map overview





Monitoring of decentralized units: Technical overview



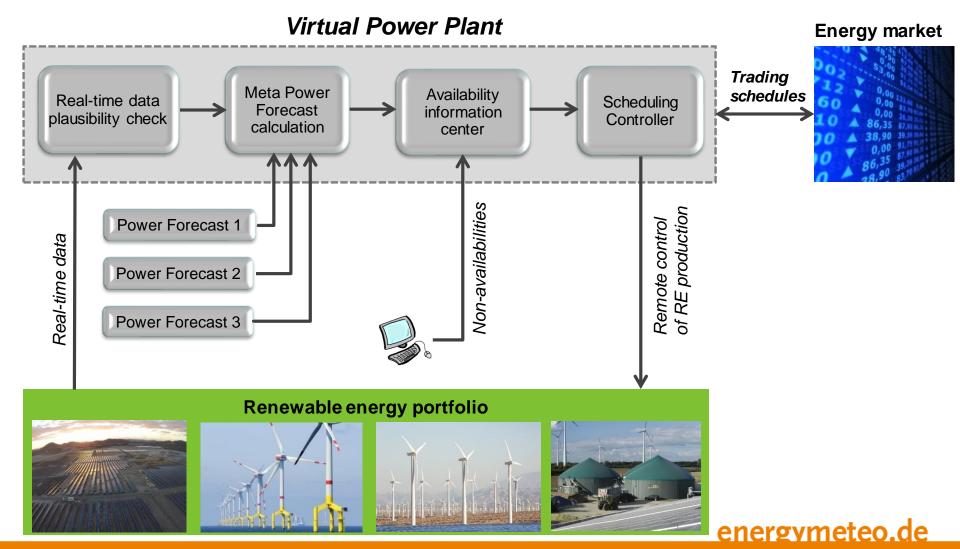


Selection of business models of "Virtual Power Plants" (VPP)

- VPP as sales service by utility or trader ("aggregator")
 - Trading company contracts various assets of different owners, production and flexibility of plants is sold via different energy markets (intraday, spot, regulation market)
- VPP as control room software for grid operators
 - Control room with data management and scheduling for decentralized/renewable units
- VPP as optimization system for industrial energy supply
 - Combine output of production units, storage and controllable loads to cost-efficiently cover demand



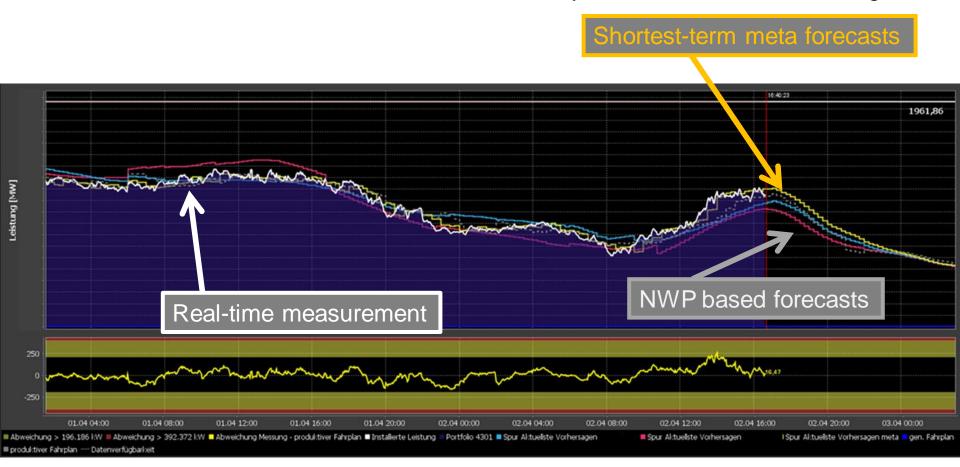
Application 1: Trading of wind and solar power with VPP and forecasts





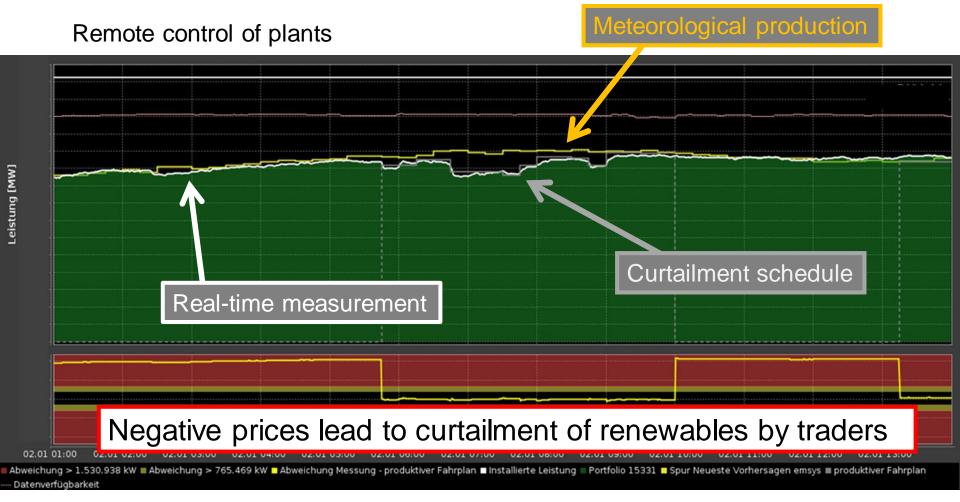
Application 1: Trading of wind and solar power with VPP and forecasts

Deviations of forecast can be settled on intraday market to reduce balancing costs.





Application 1: Trading of wind and solar power with VPP and forecasts



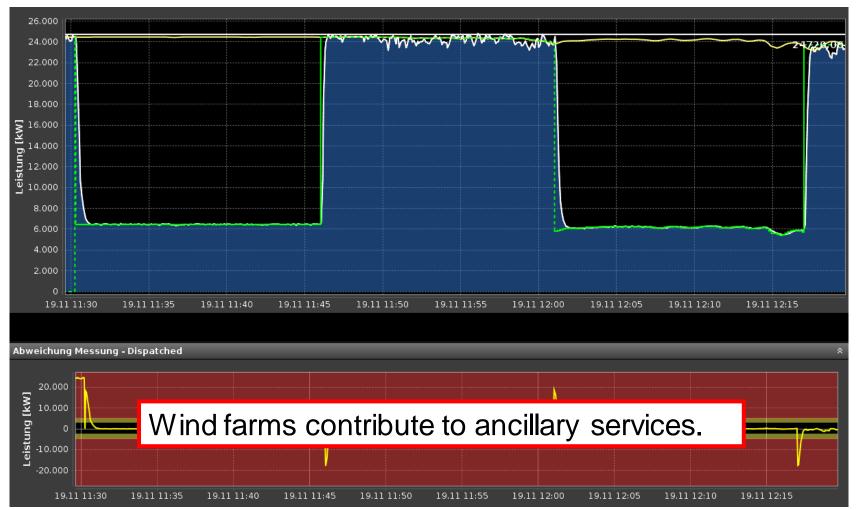


Application 2: Offering regulation power with Virtual Power Plant

- Assets connected to VPP can supply primary, secondary or tertiary reserve power
- Often pre-qualification by grid operator required (in particular Germany)
- VPP has to cover high standards on availability and security
- In Germany wind farms are able to participate



Application 2: Offering tertiary reserve power with wind parks





Application 3: Demand Side Management

- Cooled warehouse(s) connected to VPP as load
- Load acts as storage
- VPP used to optimize energy supply and purchase via spot market and regulation market
- Production units such as wind farms and solar plants added
- Also used to minimize impact of forecasting errors



Application 3: Demand Side Management

